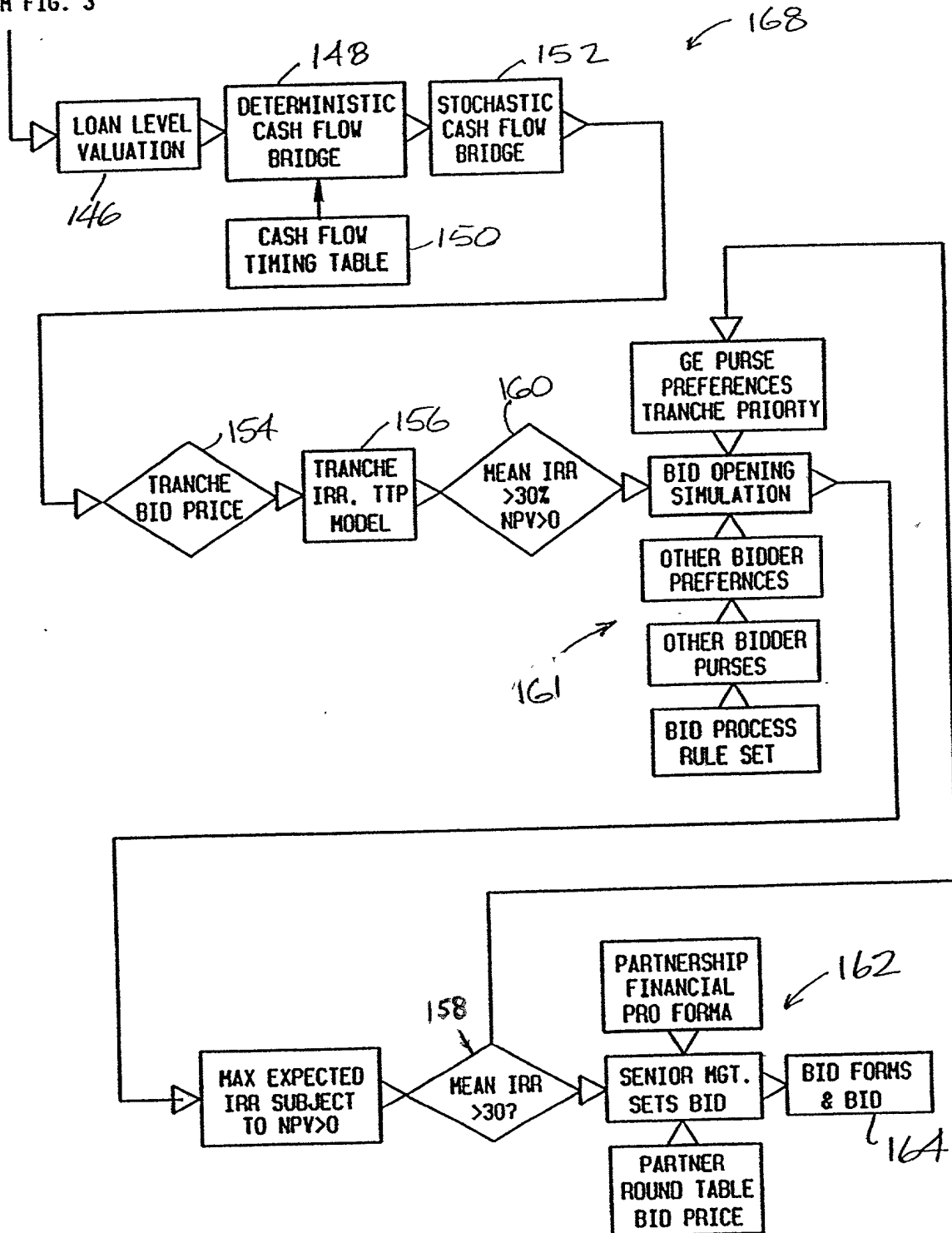


FIG. 3.

FROM FIG. 3



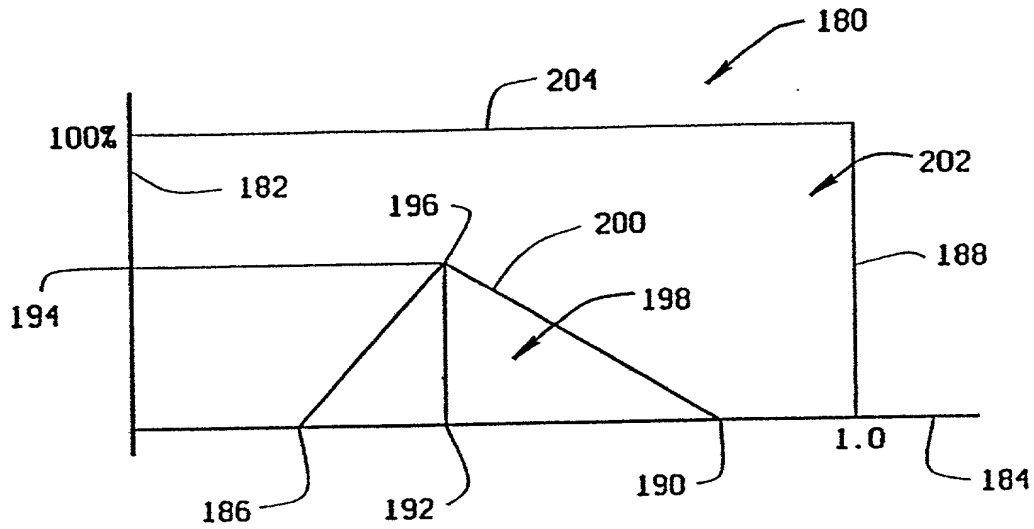


FIG. 5

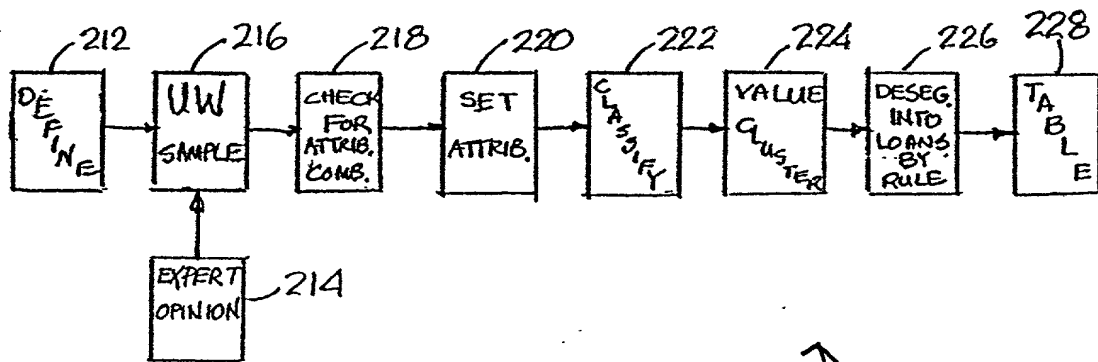
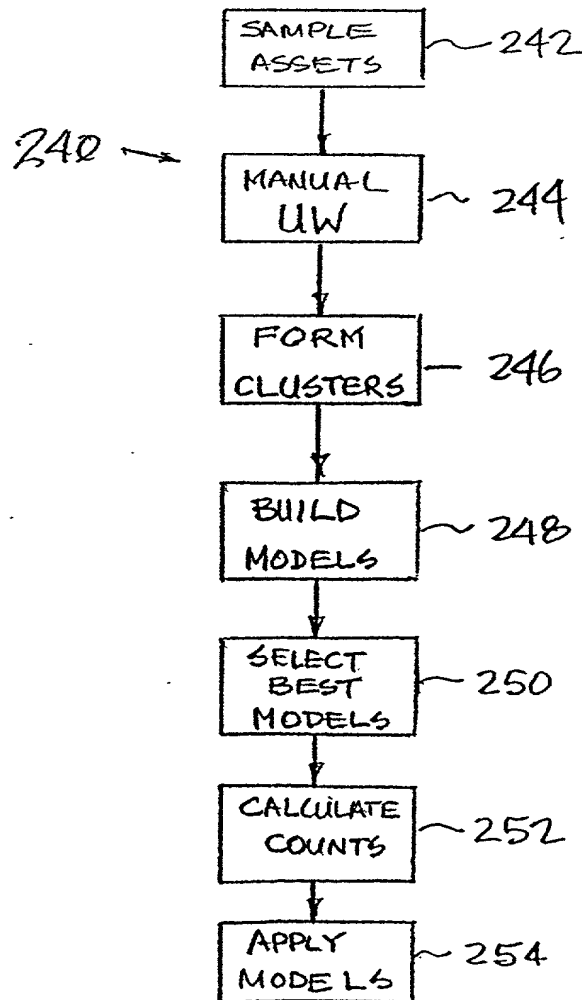
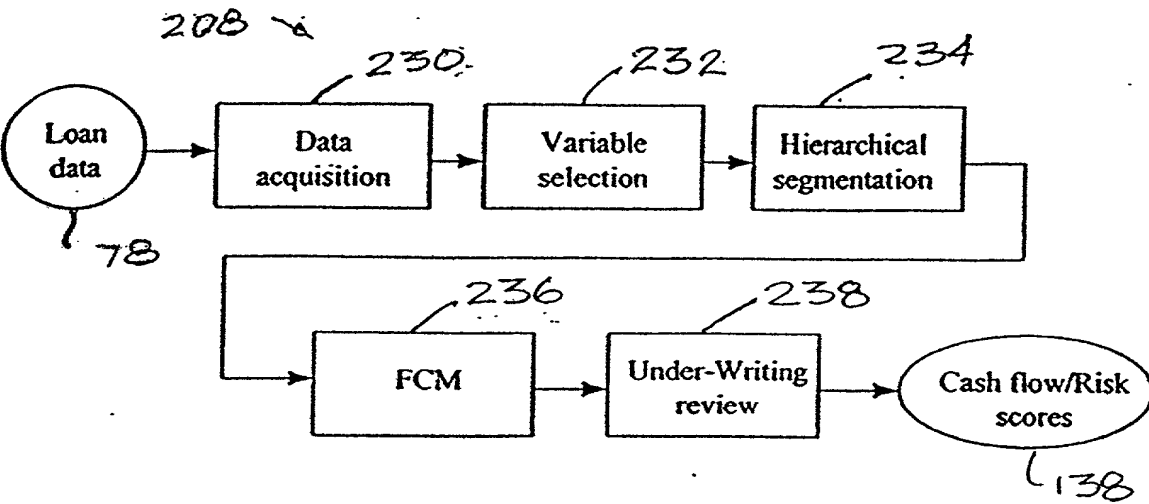


FIG. 6



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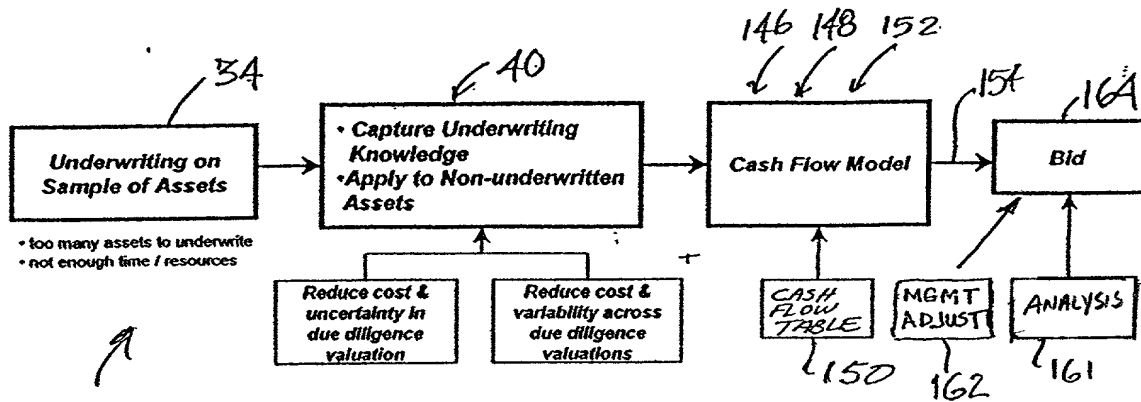


FIG. 9

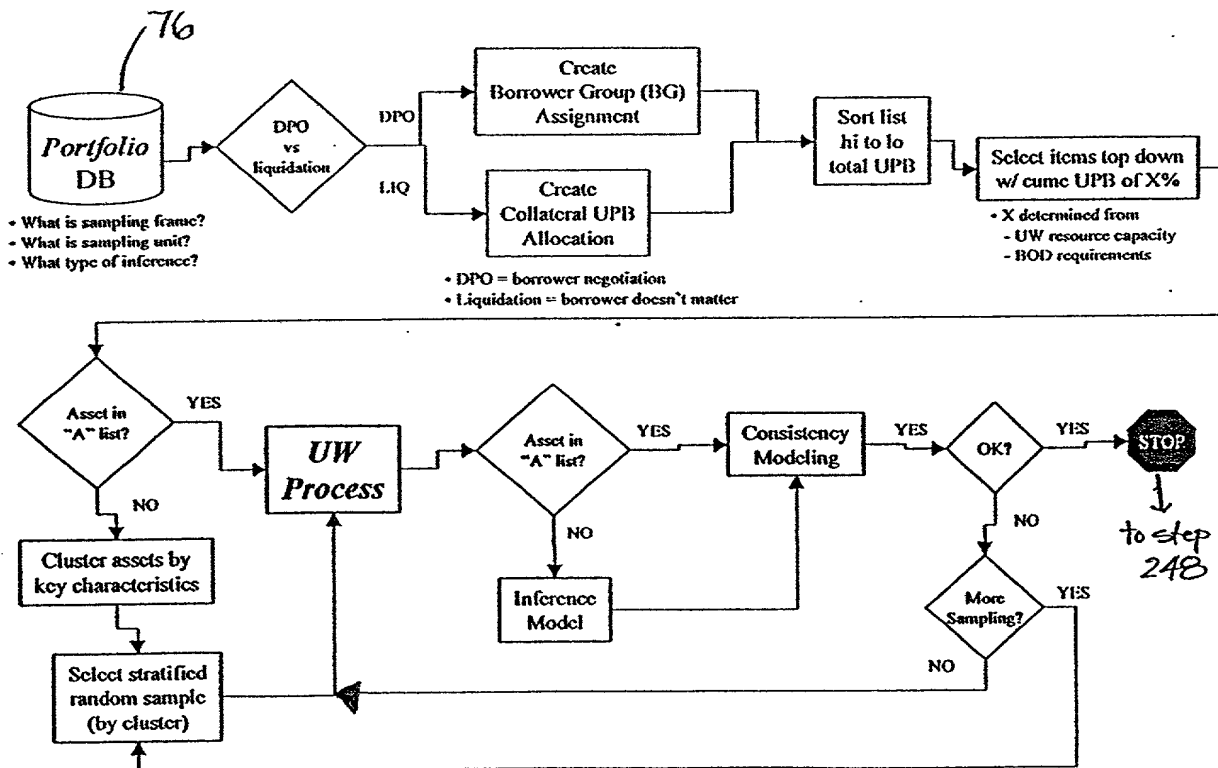


FIG. 10

**6 Models Built:**

- models differ by which variables used
- UW assets get the minimum error prediction (actual - predicted)

**Variables Used**

Land Area  
Bldg Area  
Old Appraisal  
GEN1 Predicted Current Appraisal  
GEN1 Predicted Realized Price  
Property Type  
Location  
-- BY --  
Com / Res  
Group (cluster)

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	Model 1	Model 2	Model 3	Model 4	Model 5	Model 6
Land Area	X		X	X	X	
Bldg Area	X		X	X	X	
Old Appraisal						X
GEN1 Predicted Current Appraisal	X	X	X	X	X	
GEN1 Predicted Realized Price	X	X	X	X	X	
Property Type	X	X	X			
Location	X	X		X		
-- BY --						
Com / Res	X	X	X	X	X	X
Group (cluster)	X	X	X	X	X	X

**Model "Weights":**

- each cell is count of times the model produced best prediction for UW assets
- determines weights for averaging predictions for non-UW assets

Model	Asset Class	Group	Model 1	Model 2	Model 3	Model 4	Model 5	Model 6	Sum
256 { Court Auction	Commercial	1	13	13	13	8	8	32	87
		2	29	25	29	24	22	19	148
	Total								235
Court Auction	Residential	1	5	5	10	15	4	12	51
		2	4	7	9	3	13	23	59
	Total								53
258 { Market Value	Commercial	1	16	13	11	10	15	21	86
		2	29	22	29	27	24	19	150
	Total								236
Market Value	Residential	1	5	8	4	9	11	14	51
		2	8	8	10	0	15	18	59
	Total								54
									764

FIG. 11

Variable	Category/Value Range	Encoding Scheme
Loan secured	{Yes, No}	Yes = 1 else 0
Loan type	{Revolving, Non-revolving}	Revolving = 1 else 0
Last payment	[0, 250 MM]	0 if Last payment = 0 else 1
Notice of default sent		Prior to Jun 97 equals 1 else 0
Original maturity date		Prior to Jun 97 equals 1 else 0
Syndicated Loan	{Yes, No}	Yes = 1 else 0
Loan guaranteed	{Yes, No, NAV}	Yes = 1 else 0
Collection score	[0, 1]	
Lien position	{-1, 0, 1}	1 if Lien position = 1 else 0
Current unpaid balance/Original balance	[0, 2.9]	Normalized to [0, 1]
Last payment to Interest/Last payment	[0, 1]	

FIG. 12

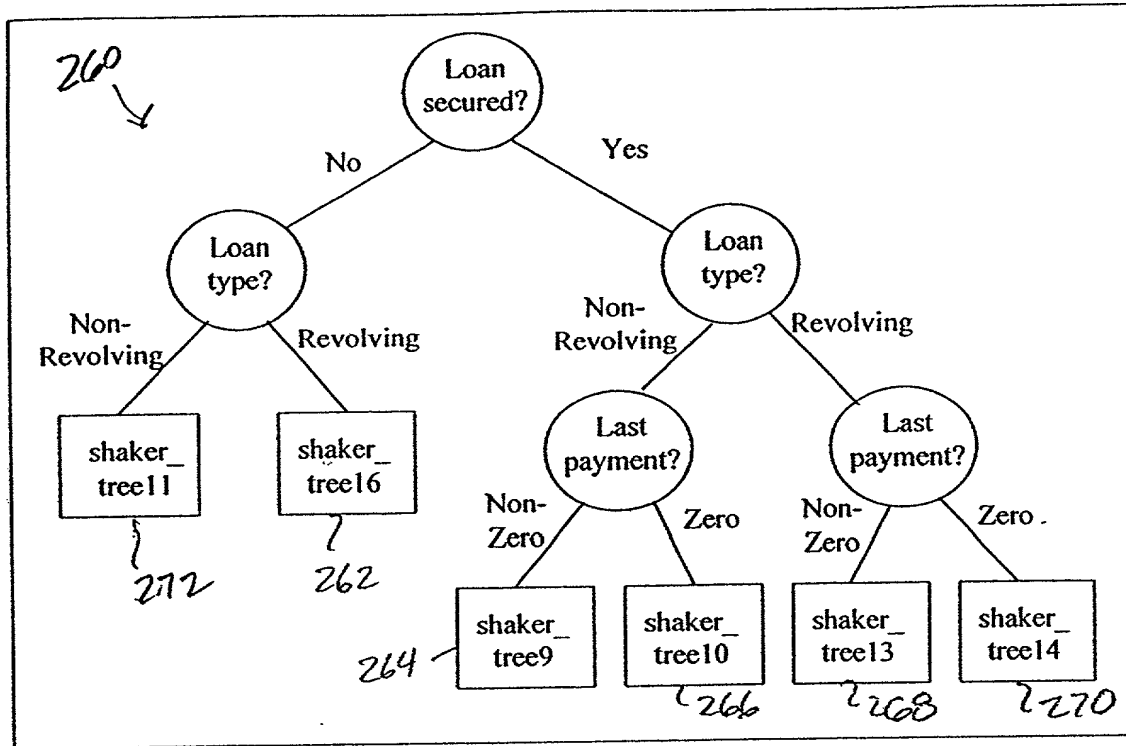


FIG. 13



Figure 9

